



Client

Ward Insulated Panels

Company Overview

Ward Insulated Panels is one of the UK's leading manufacturers of metal-faced composite panels for external use on industrial and commercial buildings

Target Sectors

Retail, Commercial, Mixed Use, Residential, Industrial, Education, Healthcare, Local Government

Targeting Approach

- End User Clients
- Key Specification Influencers: Architects, Main Contractors, Consulting Engineers, Developers

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Ward Insulated Panels](#) website

Sample of Opportunities Created

Target Area	Client Engagements
Architects	Aukett Fitzroy Robinson, Keepie Design, Michael Laird Architects, RPS Design, Broadway Malyan, Wilkinson Eyre Architects, Bond Bryan Partnership, Calder Peel, Aukett Fitzroy Robinson, Building Design Partnership, Michael Aukett Architects, ATP Group, Bamber & Reddan, Savage & Chadwick, Faulkner Brown, Aedas, ASE Partnership, RGP Architects, Duco Ltd, Campbell & Arnott Ltd, Holder Mathias Architects, Michael Haskoll Associates
Main Contractors	Carillion Plc, BAM Construction, Interserve, Balfour Beatty Construction, Galliford Try Plc, Costain Plc, Miller Construction, Morgan Ashurst, RG Group, Wates Group, Wates Plc, John Sisk & Son, Adonis Construction, Weaver Plc, Pochin Construction, RokBuild, Bowmer & Kirkland, Midas Construction, Kier Group, Simons Construction, RG Group
Other	Sainsbury's Supermarkets, B&Q, Magnet Ltd, Associated British Ports Ltd, Burger King, West Properties, WS Atkins, Gleeds, TPS Consult, St Martins Property Corporation, Prologis, Northern Developments Ltd, C2C Management, Goodrich Projects