



Client

SolarCentury

Company Overview

SolarCentury is one of the UK’s leading providers of building integrated solar energy solutions for the commercial and residential markets

Target Sectors

Social Housing, Education, Emergency Services

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [SolarCentury](#) website

Sample of Opportunities Created

Target Area	Client Engagements
Local Authorities	Lancashire County Council, Calderdale Metropolitan Borough Council, Islington Borough Council, Herefordshire County Council, Corby Borough Council, Sedgefield Borough Council, Oxford City Council, Flintshire County Council, Pembrokeshire County Council, Derby City Council, North Yorkshire County Council, Great Yarmouth Borough Council
Housing Associations	Orbit Housing Association, East Midlands Housing Association, North Somerset Housing, Sovereign Housing Association, Places for People, Bethnal Green & Victoria Park Housing Association, Bedfordshire Pilgrims Housing Association, Bedfordshire Pilgrims Housing, Poole Housing Partnership, Metropolitan Housing Trust, Home Group Reading, Gateway Housing Association, Walsall Housing Group, Thames Valley Housing
Police Authorities	Greater Manchester Police, Surrey Police Headquarters, Thames Valley Police, Norfolk Constabulary, Dyfed Powys Police, South Wales Police, Northamptonshire Police, Lincolnshire Police, Kent Police Headquarters, Staffordshire Police



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Fire & Rescue Services	South Yorkshire Fire & Rescue Service, Cambridgeshire Fire & Rescue Service, Shropshire Fire & Rescue Service, Humberside Fire & Rescue Service, Kent Fire & Rescue Service, Essex County Fire & Rescue Service, North Yorkshire Fire & Rescue Service, Merseyside Fire & Rescue Service, Durham & Darlington Fire & Rescue Service, Northern Ireland Fire & Rescue Service, East Sussex Fire & Rescue Service, Buckinghamshire Fire & Rescue Service, Northamptonshire Fire & Rescue Service
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