



Case studies

Construction • Property • Building Services • Environmental

Client

Quantech Environmental

Company Overview

Quantech Environmental is an independent specialist provider of air conditioning solutions

Target Sectors

Manufacturing, Food & Beverage, Commercial, Healthcare, Police, Education, Other

Targeting Approach

- End User Clients
- Supply Chain: Architects, Main Contractors, Property & Facility Management, Interior Fit Out

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Quantech Environmental](#) website

Sample of Opportunities Created

Target Area	Client Engagements
End User Clients	Thames Valley Police Authority, Premier Foods, Coca Cola Schweppes, HM Court Service Cobham Advanced Composites Ltd, Discovery Foods Ltd, Mainframe Ltd, Framestore, Transport for London, Cancer Research UK, CTDI UK Ltd, Intier Automotive Seating, Geolabs, East of England Ambulance HQ, Aspen Healthcare, The Marlowes Shopping Centre, Evans Halshaw, West Hertfordshire Hospitals NHS Trust, Grant Thornton, Aspen Healthcare, DDD Group Ltd, Barnfield College, University of Hertfordshire, Rothamstead Research Buckinghamshire Fire & Rescue, Brent Cross Shopping Centre, BMI Garden Hospital, Hertfordshire County Council, National Institute of Medical Research
Architects	Bissett Adams, Bryden Wood Associates, Elizabeth Swainston Chartered Architects Ltd, Archer Architects, Artillery Architecture & Interior Design Ltd, RPS Architects, Planning Design Development, Amin Taha Architects, Smith Lance Larcade & Bechtol Architects



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Contractors	Fitzpatrick Contractors Ltd, Briggs & Forrester Ltd, Ashe Construction, Osborne Ltd, BMH Construction Company, G.P Watson Ltd, Newland Developments Ltd, CKC Group Ltd, Bell Projects Ltd, Mount Anvil Construction, Crispin & Borst Ltd, Mount Anvil Construction, Oakray Ltd, Sutton Maintenance Ltd, Hill Partnerships Ltd, Nationwide Maintenance
Facilities Management	Mitie Engineering Services, Norland Managed Services, Dalkia, Cofathec Heatsave Ltd, Covion, Romec Services, Mitie Maintenance, Dalkia Energy & Technical Services, Dalkia Utilities Services, Lambert Smith Hampton, Emcor Facilities Services, Cofely GDF Suez
Interiors	Accent Interiors, Brinkworth Interiors, 8build, Better Business Interiors Ltd, Space Interiors, Kirkman & Jourdain Ltd, Adex Interiors, Europa Shopfitting & Interiors