



Client

Peter McAllen & Associates

Company Overview

Peter McAllen & Associates is a specialist vertical transportation consultancy providing professional advice to developers, building designers, engineers and managers

Target Sectors

Education, Healthcare, Social Housing, Local Authorities, Facilities & Property Management, Other

Targeting Approach

- End User Clients
- Property & Facilities Management
- Other

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Peter McAllen & Associates](#) website

Sample of Opportunities Created

Target Area	Client Engagements
End Users	Debenhams Retail Plc, GlaxoSmithKline, The Natural History Museum, MCI Worldcom, Harrods, Marsh Ltd, Best Western Hotels, Habitat UK Ltd, Birmingham International Airport, Marks & Spencer Plc, Radisson Edwardian Hotel Group, Eli Lilly, Leicestershire County Council, Bournemouth Borough Council, Leicester City Council, Medway Council, Lancaster City Council, Crewe & Nantwich Borough Council, Bournemouth Council
Education	Cardiff University, University of Westminster, University of London, Middlesex University, University of Hertfordshire, University of Wales, London Business School, University of Durham, University of Sussex, University of Glamorgan, University of Nottingham

Healthcare	Bedford Hospital NHS Trust, Royal Berkshire Hospitals NHS Trust, Watford General Hospital, Queen Mary's NHS Trust, Maidstone & Tunbridge Wells NHS Trust, East & North Hertfordshire NHS Trust, Mid Essex Hospitals NHS Trust, Doncaster Royal Infirmary
Social Housing	Metropolitan Housing Trust, Manchester & District Housing Association, Servite Houses, Family Mosaic, Equity Housing Group, Arena Housing Association, Town & Country
Facilities & Property Management	Hanover Property Management, GVA Grimley, Integral, King Sturge & Co, Chestertons, Workman & Partners, Norfolk Property Services, Cascades Freehold Management, Castlefields, Davis Brown, Foreign & Colonial, London & Bath Estates Plc, Dron & Wright
Other	St Martin Property Corporation, St Modwen Properties, Prudential Portfolio, Lancaster Holdings Ltd, WSP Group, Operon, Arcadis AYH Plc, Nexus Frankham Ltd, FHP Consulting, NPS Group, Jacobs Engineering Group, Buro Happold