



Client

Munters UK (Dehumidification)

Company Overview

Munters is a provider of products and services for humidity control in industrial, commercial, residential and agricultural applications

Target Sectors

Food & Beverage

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Munters](#) website

Sample of Opportunities Created

Target Area	Client Engagements
Food & Beverage	British Sugar Plc, Fox’s Biscuits, Nestle UK Ltd, Storck UK Ltd, Nestle Confectionary, Butlers Farmhouse Cheeses, ADM, Cereal Partners UK, Greencore Frozen Foods, Premier Foods, Bakkovar Group, Daily Bread Ltd, Tulip Fresh Meats, Greencore Prepared Meals, East Balt Guenther Bakeries, New Primebake Ltd, Food Maker Ltd, Kettleby Foods, Continental Ice Cream Food, Caledonian Produce, Loseley Dairy Ice Cream Ltd, Light Body Celebration Cakes, Tamar Foods, Kara Foodservice Ltd, Yorkshire Cottage City Bakery, Cargill Meats Europe, Farmhouse Potato Bakers, Kensey Foods, Glendale Frozen Foods Ltd, Tulip Foods, Border Biscuits Ltd, Bradgate Bakery, Tulip International