



Case studies

Construction • Property • Building Services • Environmental

Client

Maslen Brennan Henshaw

Company Overview

Maslen Brennan Henshaw is a multi disciplined practice of architects, engineers and chartered surveyors

Target Sectors

Retail, Leisure, Industrial, Commercial, Developers

Targeting Approach

- End User Clients & Developers
- Construction Industry Supply Chain: Main Contractors, Property Management, Project Management

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Maslen Brennan Henshaw](#) website

Sample of Opportunities Created

Target Area	Client Engagements
Clients	BP Plc, Proctor & Gamble, Marks & Spencer, Standard Life Investments, Morgan Stanley, Dixons Stores Group, AT&T Telecommunications, Clinton Cards Plc, Signet Group Plc, Harrods, MFI Furniture Centres, Signet Group, One Stop Stores, Age Concern, Netto Hampshire LTA, North Yorkshire County Council, Cambridgeshire LTA, Rexam Plc, Pillar Property Plc, The Salvation Army, Monmouthshire County Council, Kingspan Off-Site
Developers	British Land Plc, Heron Corporation, Adelphi Mill Properties, Legal & General, Bett Homes, St. George Developments Plc, Nicholson Estates, Quadrant Estates, Redrow Homes, St James Homes, Peel Investments Plc, Miller Group Holdings, AWG Developments Ltd
Main Contractors	Bovis Lend Lease, Laing O'Rourke Construction, Willmott Dixon Construction, Kier Group, Carillion Plc, Balfour Beatty Construction, Jarvis Construction, Wates Construction, Banner Holdings, Botes Building Ltd, Ballast Construction, Kingspan Off-site, Mowlem Building, Tolent Construction, Morgan Ashurst, Wildgoose Construction, ISG Occupancy



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Property Management	Colliers CRE, DTZ Debenham Tie leung, CB Richard Ellis, Jones Lang Lasalle, Bidwells, Drivers Jonas, Kenningtons, Hammersmith Properties, Cushman & Wakefield, Blackstone, Prime Estates, NB Real Estate, Minerva Property Services, Cheval Property Management
Project Management & Consultants	Buro Happold, HOK Sport, Faithful & Gould, Gardner & Theobald, Monk Dunstone Associates, Turner & Townsend, Castons, Project Techniques Ltd, Chandlers KBS, Capital Project Consultancy, Caspian, Huntley Cartwright, Osprey Mott Macdonald, Hornagold & Hills, Trench Farrow, Parkman Ltd, Caspian, G.C.P.M, Arcadis AYH