



Client

Jet Environmental Systems

Company Overview

Jet Environmental specialise in the design and provision of energy efficient climate control solutions for large open plan industrial areas

Target Sectors

Pharmaceuticals, Food & Beverage, Logistics & Distribution, Retail, Facilities Management

Targeting Approach

- End User Clients
- Key Specifier Groups

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Jet Environmental](#) website

Sample of Opportunities Created

Target Area	Client Engagements
Pharmaceuticals	GlaxoSmithKline, Astra Zeneca, Merck Sharp & Dohme, Novartis, Sanofi Aventis, 3M Healthcare, Genzyme Pharmaceuticals, SSL International, Kent Pharmaceuticals, DDD Ltd, Bio-Products Laboratories, Brecon Pharmaceuticals, Avecia Biologics, Napp Pharmaceuticals, Braun Medical Ltd, GR Lane Health Products, Advanced Medical Solutions, Baxter Healthcare, Biomerieux UK, Tyco Healthcare (Covidien), G Pharma Ltd, Accord Healthcare UK, A1 Pharmaceuticals, Schering Plough Ltd, Bristol Laboratories,
Food & Beverage	Uniq Plc, Ginsters, Walkers Snack Foods, Britvic Soft Drinks, McCain Foods, Warburtons,, Unilever Bestfoods Ltd, McVities, Kraft Foods UK Ltd, Nestle UK, Unilever Bestfoods Ltd
Logistics & Distribution	Kuehne & Nagel, James Irlam & Sons, iForce, World Courier, Tibbett & Britten Group, Cert Octavian, The Elite Group, Royal Mail, Howard Tenens Associates, Caterpillar Logistics, Wincanton, Amazon.co.uk, The Elite Group, NYK Logistics, DHL Excel

Retail	John Lewis Distribution, Next Plc, Ikea Stores Ltd, Asda Stores Ltd, Marks & Spencer Plc, TK Maxx, Dunelm Stores Ltd, W H Smith Ltd, Arcadia Group, Lidl Group UK Properties, Home Delivery Network, BAA Plc, Hamleys, Superdrug Stores, Hyperama Cash & Carry, The Disney Store, Sommerfield Stores Ltd, BHS Distribution, Clarkes Shoes, Austin Reed Group, Wm Morrison Plc, Booker Cash & Carry, The Co-operative Group
Other	Brixton Plc, Vinci Construction, Gleeds, Brixton Plc, Pochin Construction Ltd, WSP Group, Lorne Stewart, Hulley & Kirkwood, Glasgow & Prestwick International Airport, Lorne Stewart, FEC Services, Clouds Environmental Consultancy, Tate Consulting Engineers
Facilities/Property Management	Norland Managed Services Ltd, Emcor Facilities Services Ltd, Interserve Ltd, Integral, Taylor Woodrow FM, Covidien, McBains Cooper Property Ltd, Johnson Controls, Incentive FM, HS Environmental, Drivers Jonas, Integral FM, Incentive FM, Gleeds,