



Client

Honeywell UK

Company Overview

Honeywell is a recognised global market leader in Automation and Control Solutions, Aerospace, Speciality Materials and Transportation Systems.

Target Sectors

Industrial; Manufacturing, Food & Beverage, Pharmaceuticals, Chemicals

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Honeywell UK](#) website

Sample of Opportunities Created

Target Area	Client Engagements
Food & Beverage	Coca Cola Schweppes, Cadbury Trebor Bassett Ltd, Tate & Lyle PLC, Premier Foods Plc, Unilever Ice Creams & Frozen Foods Ltd, Walkers Snack Foods Ltd, Carlsberg UK Ltd, McCain Foods Ltd, RHM Group, Warburtons Ltd, Pork Farms Bowyers, Ginsters, Uniq PLC, Masterfood Group, Sun Valley Foods Ltd, Kerry Foods Ltd, Moy Park Ltd, Dale Farm Dairies, BV Dairy Ltd, British Bakeries Ltd, William Grant & Sons Distillers, Nestle UK
Manufacturing	Rolls Royce PLC, BMW UK, Goodyear Dunlop Tyres UK Ltd, Lafarge UK Ltd, Johnson Diversey UK, Pilkington UK, Dupont UK Ltd, Depuy International, Dunlop Aerospace, Pilkington Automotive, Thales Air Defence, Robert McBride Ltd, Linpac Materials, BMW, Knauf Insulation, Tyco Electronics UK Ltd, Marley Eternit UK Ltd, Sharp Electronics UK, Wavin Plastics, Milliken Industries Ltd, Intier Automotive Interiors, Saint Gobain Glass

Pharmaceuticals	GlaxoSmithKline, Lonza Biologics, Novartis, PZ Cussons UK, Genzyme Pharmaceuticals, Novartis Vaccines, Seven Seas, Kimal PLC, Lundbeck Pharmaceuticals Ltd, Nicrobrand, Protherics UK, Perrigo Laboratories, Convatec Limited, Norbrook Laboratories Ltd, SHS International Ltd, Pharmaserve Ltd, Napp Pharmaceutical, Perrigo Laboratories Ltd
Chemical	Cognis Performance Chemicals, Terra Nitrogen UK Ltd, Hayman Ltd, Rohm & Haas UK, 3M UK, Rhodia Organique Fine Ltd, Comma Oil & Chemicals, Lucite International UK Ltd, Thor Specialities UK Ltd, Ineos Enterprises Ltd, Innospec Active Chemicals, Hunstman, ACC Silicones Ltd, NP Automotive Coatings, ACC Silicones, Rockwood Additives, Contract Chemicals Ltd, Amcol, Pentagon Fine Chemicals, Thomas Swan & Co