



Client

Filtration Engineering Ltd (FEL)

Company Overview

FEL is a specialist provider of air quality control solutions to the food & beverage sector

Target Sectors

Food & Beverage

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Filtration Engineering](#) website

Sample of Opportunities Created

Target Area	Client Engagements
End User Clients	Coca Cola Schweppes, AG Barr Plc, Milk Link Ltd, Ginsters, Uniq Plc, Unilever Bestfoods Ltd, Premier Foods Ltd, Parkham Food Group, Norside Foods Ltd, Britvic Soft Drinks Ltd, Noble Foods Ltd, Trophy Foods Ltd, Anchor Catering Ltd, Walkers Charnwood Bakery Ltd, Cromer Crab Company, First Cotteswold Ltd, Beacon Foods Ltd, Adams Bakery Ltd, Lubborn Cheese Ltd, International Produce South, WA Turner Ltd, Cranswick Cooked Meats Ltd, Ensors Gloucestershire, Nene Valley Foods, The Cheese Company, Bakkavor New Primebake, Dan Dairies, Cotteswold Dairy, Ensors Gloucestershire Ltd, Danby's Foods Ltd, Dairygold Food Ingredients Ltd, Waters & Robson Ltd, Givaudan, Butlers Farmhouse Cheeses Ltd, Arlesford Salads, RF Brookes Ltd, Cranswick Convenience Foods Ltd, Cranswick Delico Ltd, Budelpak March Ltd, PV France Ltd, Glanbia Cheese, SK Chilled Foods Ltd, Moy Park Ltd, McVitie UK Ltd, Baxter Foods Ltd, Silver Spoon Ltd, British Sugar Plc, Cereform, Fox's Biscuits Plc, Dan Dairies Ltd, Heinz Single Service Ltd