



Client

Efficient Air Ltd

Company Overview

Efficient Air specialise in energy saving solutions driven by the modification and replacement of fan technology within large air handling units

Target Sectors

Banking & Finance, Commercial Office, Hotels, Pharmaceuticals, Education, Data Centres, Other, Property & Facility Management Companies

Targeting Approach

- End User Clients
- Property & Facilities Management

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Efficient Air](#) website

Sample of Opportunities Created

Target Area	Client Engagements
Banking & Finance	ABN Amro, CitiGroup, Credit Suisse First Boston, KPMG, UBS Warburg, Deutsche Bank AG, HSBC Group Property, Nationwide Buildings Society, First Commercial Bank, Commerzbank, Bayerische Landesbank, IPSL Unisys, BNP Paribas, British Arab Commercial Bank, NM Rothschild & Son, Society Generale, United National
Commercial Office	O2, KPMG, Eversheds, ITV Yorkshire Television, Building Design Partnership, CMS Cameron McKenna, Inmarsat, Canary Wharf Group, ITV Network, Atos Origin, Axa Sun Life, DEFRA, AIG Europe, EDF Energy, Clyde & Co, Ofcom, Eversheds, Aedas, Dewe Rogerson Group, Mishcon de Reya, SJ Brewin, United Business Media, IBM

Data Centre Specific	Bank of England, Bank of America, Commerzbank AG, Alliance & Leicester PLC, UBS Warburg, BNP Paribas UK Ltd, Cable & Wireless PLC, Morgan Stanley, Calyon, Computacentre, InTechnology PLC, Allianz Cornhill Insurance, Bache Financial, Virgin Mobile, AXA UK, Sainsburys Supermarkets Ltd, Xerox UK, HSBC Group Property, Yell Group, GE Capital Ltd, Ernst & Young, Nokia, QVC, Boots Plc, University of Wales, The Robert Gordon University, University of Derby
Pharmaceuticals	Astra Zeneca, GlaxoSmithKline, Clariant UK, GE Healthcare, 3M UK Plc, Pfizer Plc, Adams Healthcare, Bibby Sterilin Ltd, Ecolab Ltd, Bio Products Laboratories, Lonza Biologics, Coopervision, Bayer Plc, Barloworld Scientific, Q-Park Medical, Smith Medical
Education	Queen Mary & Westfield College, University of Brighton, Leeds Metropolitan University, The Open University, Bradford University, Leeds College of Music, Leeds College of Building, Park Lane College, Greenwich Community College
Hotels	Claridges, Hyatt Hotels, Crowne Plaza Hotels, Great Eastern Hotels, Four Seasons Hotels, Millenium & Copthorne Hotels, The Grosvenor Hotel, The Lanesborough Hotel, Hilton London Metropole, Splendid Hotels Group, Paramount Hotels
Other Clients	Harrods, Buckingham Palace, HM Prison Service, Leeds United FC, BUPA Group, Brent Cross Shopping Centre, BHS PLC, Sheffield City Council, Leeds City Council, British American Tobacco, London City Airport, Imperial War Museum, National Maritime Museum, HM Treasury, Home Office, Carlsberg UK, Greencore Prepared Foods, Harlequin Centre, Coca-Cola Enterprises, Associated British Ports, Croda Chemicals
Property/Facilities Management	Land Securities PLC, Atis Real, DTZ, Carillion PME, Broadgate Estates, EC Harris, Norland Managed Services, Elyo Services Ltd, CBRE, Modus Group, Nomura Properties, GVA Grimley, HS Facilities Management, Canary Wharf Contractors, Emcor Facilities Services, Mitie Maintenance, Dalkia, Johnson Controls, Knight Frank, FDP Savills