



Case studies

Construction • Property • Building Services • Environmental

Client

Ambirad Group

Company Overview

Ambirad is Europe's leading manufacturer of gas fired radiant heaters and warm air heating systems

Target Sectors

Retail, Other

Targeting Approach

- End User Clients
- Facilities & Property Management Companies

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Ambirad Group](#) website

Sample of Opportunities Created

Target Area	Client Engagements
Retail	John Lewis Plc, Marks & Spencer Plc, Tesco Stores Ltd, Maplin Electronics Ltd, TK Maxx Sainsbury's Supermarkets Ltd, Lidl Group UK Properties, Wyvale Garden Centres, IKEA, Next Plc, River Island Clothing Company, Arcadia Group, Dobbies Garden Centres Plc, Vodafone Ltd, Matalan, Harrods, Home Delivery Network, Clarks Shoes, HMV UK Ltd, Card Factory, Hallmark Cards, Laura Ashley, Poundland Ltd, Leeds Building Society, Lloyds Banking Group Plc, F Hinds Ltd, Dreams Plc, TJ Hughes, Decathlon, Floors-2-go Plc, Steinhoff UK Retail, Bentalls Plc, Screwfix Direct, Wimpey Restaurants Ltd, Amethyst Group, Blacks Leisure Group, Carpetright Plc, Select Retail Plc, Kwik Fit, Clinton Cards
Other	CentreParcs Ltd, Cert Octavian Plc, Caterpillar Logistics, Servio, SGP Property & Facilities Management, Total Store Maintenance, Engineering Services Partnership, Elite Electrical, Tate Consulting Engineers, Electrum Services, Wallace Whittle, Harris Construction Mgmt