



Case studies

Construction • Property • Building Services • Environmental

Client

ACDP

Company Overview

ACDP is a leading building services engineering consultancy

Target Sectors

Commercial, Further Education, Retail, Social Housing, Developers

Targeting Approach

- End User Clients
- Construction Industry Supply Chain; Developers, Property & Facilities Management, Project Management

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [ACDP](#) website

Sample of Opportunities Created

Target Area	Client Engagements
Further Education	Oxford University Magdalen College, University of Coventry, University of London, St. Georges University of London, London Metropolitan University, University of Surrey, University of Westminster, University of Keele, London School of Oriental & African Studies, De Montfort University, The University of York, University of Hull, University of Worcester, University of Southampton, The College of Law, Canterbury Christ Church University, University of Brighton, University of Portsmouth, University of Hertfordshire
End User Clients	Marks & Spencer Plc, Sainsburys Supermarkets Ltd, The Co-Operative Group, WHSmith, Somerfield Stores Ltd, Dreams Plc, Liberty Plc, Waterstones, Beaverbrooks Jewellers, Norwich Union, Gala Coral Group, Aviva, Crowne Plaza Hotels, Sara Lee, Unipart Plc, Mamas & Papas, Lanesborough Hotel, Coca Cola Schweppes, Bournemouth Airport

Social Housing	Bethnal Green & Victoria Park Housing Trust, Gateway Housing Association, Newlon Housing Trust, Family Mosaic, Stonham Housing Association, Affinity Sutton
Developers	St. Martins Property Corporation, Land Securities Plc, Dandara, Canary Wharf Group, Urban i, Artesian Property Partnership, Urban Splash Ltd, Westfield Shoppingtowns, Royal London Asset Management, West Properties, Belway Homes, Rok Developments
Main Contractors	Bovis Lend Lease, Balfour Beatty Construction, Carillion Plc, Morgan Ashurst, Laing O'Rourke Group Plc, Kier Group Plc, Willmott Dixon Construction, Sir Robert McAlpine, RG Group, BAM Construction, Galliford Try Plc, Dean & Dyball, John Sisk & Son, Bouygues, Bowmer & Kirkland, Wates Group, Mansell Construction, Taylor Woodrow Construction, Rokbuild, Leadbitter Construction, Osborne Ltd, AllenBuild, Amec
Project Management	Tweeddale, EC Harris, Gleeds, Faithful & Gould, Turner & Townsend, Mouchel Group, Arcadis AYH Plc, Rider Levett Bucknall, Goodrich Projects, Castons, Cochrane McGregor
Property & Facility Management	F&C Asset Management, CB Richard Ellis, Drivers Jonas, Savills, Colliers CRE, Mouchel Parkman, King Sturge & Co, DTZ, Mcbains Cooper Property, Robinson Low Francis, Phoenix Beard, Sandrove Brahams & Co, Cluttons, Mellersh & Harding, ISS Coflex, Covion, Cofley GDF Suez, Ecovert FM, Dalkia, Trillium Group, Norland Managed Services