



Client

Kingspan Potton

Company Overview

Kingspan Potton is the UK's leading manufacturer of low carbon, energy efficient engineered timber systems

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Kingspan Potton](#) website

Key Engagements

Target Area	Client Engagements
Local Authorities	Gravesham Borough Council, Blackpool Borough Council, Ashford Borough Council, Derby City Council, Exeter City Council, Portsmouth City Council, Pendle Borough Council, London Borough of Tower Hamlets, Rotherham Metropolitan Borough Council, Norwich City Council, Chesterfield Borough Council, London Borough of Hackney
Housing Associations	New Charter Housing, Accent Group, Housing Hartlepool, Arena Housing Group, Paradigm Housing Group, Grand Union Housing Group, Walsall Housing Group, Bromsgrove District Housing Trust, Fabrick Housing Group, Sanctuary Midlands Housing, Festival Housing Group, Longhurst Homes, Thames Valley Housing, Hanover Housing Association, Vicinity Group, East Midlands Housing Association, Chelmer Housing Partnership, Origin Group, East Homes Group, ISOS Housing, Waterloo Housing Group, Affinity Sutton Group, Flagship Housing Group, The Hyde Group, Cheshire Peaks & Plains Housing, East Thames Housing Group, Colne Housing Society, Cosmopolitan Housing Association, Longhurst Homes, InCommunities Group, Waterloo Housing Group
Other	Zenith Developments, Firebird Homes Ltd, Bm3 Architecture, BDG Design, ISG Pearce



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Client

Solutions 4 Energy

Company Overview

Solutions 4 Energy is a leading provider of funding and project management services for energy related projects in the social housing sector.

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Solutions 4 Energy](#) website

Key Engagements

Target Area	Client Engagements
Local Authorities	East Yorkshire County Council, Chesterfield Borough Council, Wolverhampton City Council, West Lancashire District Council, Charnwood Borough Council, Calderdale Metropolitan Borough Council, Kettering Borough Council, Norwich City Council, Dacorum Borough Council, Swindon Borough Council, Warwick District Council, Gloucestershire County Council, East Cambridgeshire District Council, Portsmouth City Council, Waverly Borough Council, London Borough of Harrow, Watford Borough Council, London Borough of Barking & Dagenham, West Wiltshire District Council, Durham City Council
Housing Associations	Hermitage Housing, Flagship Housing Group, Arena Housing Group, Great Places Housing Group, Northern Counties Housing Association, Sovereign Housing Association, Freebridge Community Housing, Golden Gates Housing, Derwent Living, East Midlands Housing Association, Watford Community Housing Trust, South Yorkshire Housing Association, Northern Counties Housing Association, Rochdale Boroughwide Housing, Warrington Housing Association, Rykneld Homes, North Lincolnshire Homes, Redbridge Homes, Sandwell Homes, Guinness Northern Counties Housing Association



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Client

Langley Waterproofing

Company Overview

Langley is a leading supplier of high performance waterproofing systems, products and associated services to multiple market sectors throughout the UK

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Langley Waterproofing](#) website

Key Engagements

Target Area	Client Engagements
Local Authorities	Leicester City Council, Suffolk County Council, London Borough of Wandsworth, London Borough of Hillingdon, Rugby Borough Council, Arun District Council, Redditch Borough Council, Adur District Council, Lewes District Council, Waverley Borough Council, Woking Borough Council, Wolverhampton City Council, Nottingham City Council, Warwick District Council, Coventry City Council, Redditch Borough, Nuneaton & Bedworth Borough Council
Housing Associations	Freebridge Community Housing, Aldwyck Housing Association, Enfield Homes, North Hertfordshire Homes, Boston Mayflower, South Anglia Housing, Whitefriars Housing Group, Hillingdon Homes, Home South, The Industrial Dwellings Society, Sanctuary Housing, Festival Housing Group, Havebury Housing Partnership, Estuary Housing Association, Islington & Shoreditch Housing Association, Wolverhampton Homes, Gedding Homes, Broxbourne Housing Association, Hornsey Housing Trust



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Client

SolarCentury

Company Overview

SolarCentury is one of the UK’s leading providers of building integrated solar energy solutions for the commercial and residential markets

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [SolarCentury](#) website

Key Engagements

Target Area	Client Engagements
Local Authorities	Lancashire County Council, Calderdale Metropolitan Borough Council, Islington Borough Council, Herefordshire County Council, Corby Borough Council, Sedgefield Borough Council, Oxford City Council, Flintshire County Council, Pembrokeshire County Council, Derby City Council, North Yorkshire County Council, Great Yarmouth Borough Council, Aylesbury Vale District Council, London Borough of Harrow, Cornwall County Council, Chorley Borough Council, Great Yarmouth Borough Council, Hinckley & Bosworth Borough Council, Durham City Council, London Borough of Tower Hamlets, Oxford City Council, Melton Borough Council, Southend on Sea Borough Council, Thurrock Borough Council, Worthing Borough Council, Poole Borough Council, Basildon District Council, Mid Sussex District Council, East Hertfordshire, District Council, Norwich City Council
Housing Associations	Orbit Housing Association, East Midlands Housing Association, North Somerset Housing, Sovereign Housing Association, Places for People, Bethnal Green & Victoria Park Housing Association, Bedfordshire Pilgrims Housing Association, North Somerset Housing, Poole Housing Partnership, Metropolitan Housing Trust, Home Group Reading, Spirita, Gateway Housing Association, Walsall Housing Group, New Linx Housing, Thames Valley Housing

Client

ThyssenKrupp Elevator UK

Company Overview

ThyssenKrupp Elevator is one of the World's leading elevator companies.

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Strategic/Requirement Specific
- Contract Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [ThyssenKrupp Elevator](#) website

Key Engagements

Target Area	Client Engagements
Local Authority	London Borough of Hounslow, London Borough of Islington, London Borough of Croydon, London Borough of Bromley, London Borough of Hackney, London Borough of Enfield, London Borough of Merton, London Borough of Barnet, London Borough of Greenwich, Salisbury District Council, Chichester District Council, Gloucester City Council, Stroud District Council, Tewkesbury Borough Council, Gloucestershire County Council
Housing Associations	Hanover Housing Association, Shaftesbury Housing Association, Peveral Management Services, Springboard Housing Association, Presentation Housing Association, Industrial Dwellings Society, Hanover Property Management, Central & Cecil Housing Trust, BCHT, Southern Housing Group, Walsall Housing Group, Wandle Housing Association, Elbridge Paragon Housing Trust, English Churches Housing Group, Salvation Army Housing Association, Southern Housing Group, Stonham Housing Association, Wandle Housing Association, Southwark Diocesan Housing, Sentinel Housing Group, Portsmouth Rotary Housing Association, Merlin Housing Association, Knightstone Housing Association



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Client

DAB Lifts

Company Overview

DAB is an independent lift installation and maintenance provider

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [DAB Lifts](#) website

Key Engagements

Target Area	Client Engagements
Local Authorities	Nottingham County Council, Peterborough City Council, Spalding District Council, West Norfolk Borough Council, Derby City Council, South Kesteven District Council, Rutland District Council, Rugby Borough Council, Derby City Council, Basildon District Council, Hertfordshire County Council, High Wycombe City Council, Brentwood Borough Council, Buckinghamshire County Council, Rushcliffe Borough Council, Leicester City Council, East Staffordshire District Council, Ashfield District Council, Derbyshire County Council, Warwickshire County Council, Sandwell Metropolitan Borough Council, Northampton Borough Council, Norfolk County Council, Peterborough City Council, Bedford Borough,
Housing Associations	East Midlands Housing Association, The Beth Johnson Housing Association, Midland Heart Housing Trust, Staffordshire Housing Association, Orbit Housing Association, Nottingham Community Housing Association, ASRA Greater London Housing Association, Bromsgrove District Housing Trust, Family Housing Association, Hornsey Housing Trust, Presentation Housing Association, Midland Heart, Viridian Housing, Abbeyfield Housing, Sanctuary Group, Derwent Living, Family HA Housing, Greenfields Community Housing, Flagship Housing Group, Wyre Forest Community Housing, Aragon Housing Association

Client

Thames Valley Controls (TVC)

Company Overview

TVC is part of the Dewhurst Group PLC and provide lift-monitoring solutions

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [TVC](#) website

Key Engagements

Target Area	Client Engagements
Local Authorities	Bournemouth Borough Council, Milton Keynes Borough Council, Essex County Council, Buckinghamshire County Council, Suffolk County Council, Hampshire County Council, Preston Borough Council, Warwickshire County Council, Rochdale Metropolitan Borough Council, Middlesbrough Borough Council, Basildon District Council, Stockton-on-Tees Borough Council, Hillingdon Borough Council, Barking & Dagenham Borough Council, Stockport Metropolitan Borough Council, Preston Borough Council, Arun District Council
Housing Associations	Stadium Housing Group, Hanover Housing Association, Cheviot Housing Association, Shaftesbury Housing Association, Harvest Response, Weaver Vale Housing Trust, Family Housing Association, Southern Housing Group, Hillingdon Homes, Twin Valley Homes, Elmbridge Paragon Housing Trust, Walsall Housing Group, Metropolitan Housing Trust, Sunderland Housing Group, Family Mosaic, Quest Housing Association, Metropolitan Housing Group, Sanctuary Housing Association, Gentoo Sunderland, Moat Housing



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Client

DMW Environmental Safety

Company Overview

DMW is a leading provider of asbestos, health & safety and training services throughout the UK

Targeting Approach

- End User Clients

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [DMW](#) website

Key Engagements

Target Area	Client Engagements
Local Authorities	Nottinghamshire County Council, Crewe & Nantwich Borough Council, Slough Borough Council, Rutland County Council, Swindon Borough Council, Leeds City Council, Dudley Metropolitan Borough Council, Leicester City Council, Staffordshire County Council, Cheshire County Council, Oxford City Council, Nuneaton & Bedworth Borough Council
Housing Associations	Festival Housing Group, Amicus Horizon Group, The Guinness Trust, Maidenhead District Housing, Nottingham, Community Housing Association, Yorkshire Metropolitan Housing Association, Petersfield Housing Association, Heantun Housing Association, Advance Housing & Support, A1 Housing, Mosscares Housing Ltd, Stafford & Rural Homes, Raglan Housing Association, A2 Dominion Group, Waterloo Housing Association, Soho Housing



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Client

Gerald Honey Partnership (GHP)

Company Overview

GHP is a leading lift & escalator consultancy working with public and private sector clients throughout the UK

Targeting Approach

- End User Clients & Developers

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific/Strategic
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [Gerald Honey Partnership](#) website

Key Engagements

Target Area	Client Engagements
Local Authorities	Solihull Metropolitan Borough Council, Warwickshire County Council, Sandwell Metropolitan Borough Council, Birmingham City Council, Dudley Metropolitan Borough Council, Leicestershire County Council, Stoke on Trent City Council, Hartlepool Borough Council, Durham County Council, Leicestershire County Council, Liverpool City Council, Wyre Forest District Council, Worcestershire County Council, Durham County Council, Hartlepool Borough Council, Newcastle City Council, Crewe & Nantwich Borough Council, Sefton Borough Council, West Lancashire District Council, Preston Borough Council
Housing Associations	Salvation Army Housing Association, Quest Housing Association, Arklet, Cube Housing Association, Nomad Housing Group, Walsall Housing Group, Yorkshire Housing, Liverpool Housing, Riverside Housing, Portsmouth Housing Association, Salvation Army Housing, Touchstone Housing Association, Leeds Jewish Housing Association, Two Castles Housing Association, Riverside Housing Association, St Vincents Housing Association, Richmond Upon Thames Church Housing, Waterloo Housing Association, Noma dE5 Ltd
Developers	Countryside Properties, Redrow Homes, Persimmon Homes Plc



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Client

CEP Architectural Facades

Company Overview

CEP Architectural Facades is part of the CEP Group of companies and a leading manufacturer and supplier of façade systems for multiple market sectors.

Targeting Approach

- Direct to End Users

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Links

To see the testimonial please click [here](#) or visit the [CEP Facades](#) website

Key Engagements

Target Area	Client Engagements
Local Authorities	Cardiff City Council, Hull City Council, Sandwell Metropolitan Borough Council, Brighton & Hove City Council, Swindon Borough Council, London Borough of Southwark, Swansea City & Borough Council, Swansea County Council, Welwyn Hatfield Borough Council, Canterbury City Council, London Borough of Croydon, Worcestershire County Council
Housing Associations & ALMO's	Barnet Homes, Enfield Homes, Eastend Homes, Whitefriars Homes, Ealing Homes, North Lincolnshire Homes, Poole Housing Partnership, Stockport Homes, Ocean Housing Association, Newham Homes, The Gateshead Housing Company, Wolverhampton Homes



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Client

Unable to Disclose

Company Overview

Our client is a leading provider of mechanical and electrical services to the residential sector

Targeting Approach

- Developers & Contractors

Services Provided

- Opportunity Creation & Appointment Setting: Introductory/Project Specific
- Project Identification & Tracking
- Business Intelligence & Customer Specific Qualification

Key Engagements

Target Area	Client Engagements
Developers	Persimmon Homes, Urban Edge Group, Lanson Developments, Urban Splash, David McLean, Wilson Bowdon City Homes, Country & Metropolitan, Crosby Homes, Westbury Homes, Countryside Properties, Fairclough Homes, The Mandale Group, Cala Homes, MFM Developments, Gleeson Homes, George Wimpey PLC, Dandara, Rosedale Property Development, Rushbond PLC, Jones Homes, Weth Estates
Main Contractors	Langley Homes, Willmott Dixon Housing, Hemlock Construction, Bovis Lend Lease, Nuttall Construction, Laing O'Rourke, Clayton Homes, Gleeson Building